

FIND A WORKSHOP NEAR YOU!

Workshops from the Small Farm Outreach Program are offered to registered attendees. Some workshops have limited space. Registration is available for the events listed below. Additional information will be provided 2-4 weeks prior to the event, and early registrants will be notified of cancellations within 5-7 days if necessary. Learn more about the workshops or register online at www.ext.vsu.edu or call (804) 524-5626.

NOTE: WORKSHOP DATES AND LOCATIONS ARE SUBJECT TO CHANGE.

CENTRAL VIRGINIA

Workshops/Courses below are held at Virginia State University's Randolph Farm Pavilion, except as noted.

DATE	WORKSHOP	LOCATION
January 5-6	Agribusiness & Financial Management (COURSE HAS BEEN FILLED) (2-day course, 8am - 4pm, \$50 fee)	Petersburg, VA
January 25	A Morning of Cut-Flower Farming (9am - 12pm)	Petersburg, VA
January 31	Beginning Farmer Whole Farm Planning (9:30am - 1pm)	Petersburg, VA
February 7	Tax Planning, Preparation & Rural Development USDA Grant Programs (9am - 4pm)	Petersburg, VA
March 2	Marketing Your Produce (1pm - 3pm)	Petersburg, VA
March 7	Small Engine Repair & Maintenance. Maximum 6 participants. (9am - 4pm)	Petersburg, VA
March 13-16	BUS TOUR: Carolina Agribusiness & Value-Added Farms (3-days, \$100 per person)	Depart from Petersburg, VA
March 22	Estate Planning and Farm Transition (1pm - 5pm)	Orange County, VA
April 4	USDA Information Session (9am - 1pm)	Petersburg, VA
May 2	Unmanned Aerial Vehicle (Drone) Technology Applications for Small Farms (1pm - 3pm)	Petersburg, VA
May 17	QuickBooks Tutorial (8am - 12pm)	Singleton Hall, VSU Campus
May 18	USDA Grant Writing (9am - 12pm)	L. Douglas Wilder Building, Rm 300, VSU Campus
June 15	FIELD DAY: USDA Programs and Resources for Small Farmers (8am - 1pm)	Petersburg, VA

NORTHERN VIRGINIA

DATE	WORKSHOP	LOCATION
February 23	Tax Planning, Preparation & Rural Development USDA Grant Programs (9am - 4pm)	Public Works Building, Orange, VA
March 2	Farm to Market: Strategies for Success (TBD)	Louisa, VA
March 7	USDA Grant Writing (9am - 12pm)	Cooperative Extension Building, Orange, VA
March 8	Beginning Farmer Whole Farm Planning (9:30am - 1pm)	Public Works Building, Orange, VA
March 21	USDA Information Session (9am - 1pm)	Fauquier Co Extension Office (Pelham St)
March 22-23	Agribusiness & Financial Management (2-day course, 8am - 4pm, \$50 fee)	Fauquier Co Extension Office (Pellam St)
May 4	Richardson Beef Farm Tour	Orange, VA
May 23	Estate Planning and Farm Transition (1pm - 4pm)	Caroline County Community Center
June 7	Hill Farm Tour	Louisa, VA
June 29	Elda Gardens Farm Tour (6pm-8pm)	Fauquier County, VA



SOUTHSIDE/SOUTHEASTERN VIRGINIA

DATE	WORKSHOP	LOCATION
February 7	Beginning Farmer Whole Farm Planning & Marketing (9:30am - 1pm)	Southside Community College (Alberta)
February 16	Tax Planning, Preparation & Rural Development USDA Grant Programs (9am - 4pm)	Wedgewood, Halifax County, VA
February 16-17	Agribusiness & Financial Management (2-day course, 8am - 4pm, \$50 fee)	Extension Office, Emporia, VA
February 21	Beginning Farmer Whole Farm Planning & Marketing (9:30am - 1pm)	Paul D. Camp Community College
February 22	USDA Information Session (9am - 1pm)	Paul D. Camp Community College, Franklin, VA
February 23	Cover Crop Demonstration (9am - 3pm)	Franklin Center, Rocky Mount, VA
March 9-10	Agribusiness & Financial Management (2-day course, 8am - 4pm, \$50 fee)	Southside Community College, Keysville Campus
March 22	Estate Planning and Farm Transition (1pm - 5pm)	Campbell County, VA
April 11	USDA Grant Writing (9am - 12pm)	Martinsville, VA
April 14	Slade Farm Tour	Surry County, VA
April 26	Organic Farming (1pm-3:30pm)	Crickets Cove Farm, Victoria, VA
May 6	Pasture Management for Small Ruminants and Horse Care & Boarding (1pm - 4pm)	Wiseman Farm, Danville, VA
May 9	USDA Information Session (9am - 1pm)	South Hill Learning Center
May 16	Southside Sustainable Ag Tour (all day)	Brunswick, Mecklenburg & Halifax Counties
June 28	Precision Ag Demonstration & Training (TBD)	Barnes Farm

NEW FOR 2017! USDA NRCS Strikeforce Counties Workshop Series

DATE	LOCATION
January 18	Berry Hill Irrigation, Buffalo Junction, VA Mecklenburg County (9am-12pm)
February 15	Herbert Brown Farm Brunswick County (9am-12pm)
March 20	Slade Farm Surry County (9am-12pm)
April 11	Clark Farm Halifax County (5:30pm-7:30pm)
May 17	Pitts Farm, Skippers, VA Greenville County (5:30pm-7:30pm)
June 21	Goldman Farm (Charlotte County)

SMALL FARM ORIENTATION

Each month, the Small Farm Outreach team offers **Small Farm Orientation** for limited number of new and beginning farmers. This half-day workshop at VSU's Randolph Farm Pavilion introduces the available training programs, technical assistance and financial resources designed to support farm operations. To find out more about the training and schedule, contact the Small Farm Outreach Program office at (804) 524-5626.

NEW! FORESTRY & AGROFORESTRY
March 29 • Orange County Public Works Bldg
March 30 • Wedgewood Golf Center, Halifax County
March 31 • Caroline County Community Center

Learn more about how to maintain and improve the health, diversity and productivity of your forested land. Topics include managing forest land for vegetation, restoring ecosystems, reducing hazards, improving forest health and conducting a timber cruise.

EASTERN VIRGINIA

DATE	WORKSHOP	LOCATION
February 14	Small Ruminant Management (9:30am - 12pm)	Callao, VA
March 2	Tax Planning, Preparation & Rural Development USDA Grant Programs (8:30am - 4:30pm)	Rappahannock Community College (Warsaw Campus)
March 17	Marketing Techniques for Value-Added and Adding Value to Produce (9:30am - 12pm)	Barrier Island Center, Machipongo, VA
March 21	Beginning Farmer Whole Farm Planning (8:30am - 1pm)	Rappahannock Community College (Glenns Campus)
March 23	Cover Crops / BCS Walk Behind Tractor Demo (9:30am-12pm)	Dayspring Farm, Cologne, VA
March 28	Cover Crops / BCS Walk Behind Tractor Demo (9:30am-12pm)	Bayview Community Center, Cheriton, VA
April 12	Cut-Flowers Farm Tour, Brent and Becky's Bulbs (9am - 12pm)	Gloucester, VA
April 19	Mattawoman Farm Tour	Cape Charles, VA
April 20-21	Agribusiness & Financial Management (2-day course, 8am - 4pm, \$50 fee)	Eastern Shore Community College
May 24	Nutrient Management Planning and Bay Boat Tour (9am - 12pm)	Chesapeake Bay Foundation, Brock Environmental Center

3-DAY BUS TOUR • MARCH 13 - 16, 2017 AGRIBUSINESS & VALUED-ADDED PRODUCTION

Travel with the Small Farm Outreach Program team to farm operations in North Carolina to see a wide variety of strategies being used to successfully market fruit, vegetable and meat products during the growing season and beyond! \$100 per person. Limited to those who have successfully completed an Agribusiness & Financial Management Course.

MORE DETAILS COMING IN EARLY 2017!





Virginia State University's Small Farm Outreach Program offers workshops and courses to help beginning and established small farmers make smart decisions about their farm businesses.

Find out what you need to know for tax planning, record-keeping and marketing as well as strategies for reducing risk and connecting to available funding through state and federal agencies—all *designed to help you grow and sustain a successful farm business.*

AGRIBUSINESS & FINANCIAL MANAGEMENT

Especially for limited resource farmers, this six-part course is designed to meet the mandatory USDA/FSA financial and production management borrower training requirements, assist in boosting farm profitability and income for farm families and local communities, and offer hands-on training to develop valuable skills in financial management and crop production. **(2-Day Course, \$50 fee)**

NEW FOR 2017! USDA NRCS STRIKEFORCE COUNTIES WORKSHOPS

Each month from January-June, Small Farm Outreach Agents and representatives from USDA Natural Resource and Conservation Service (NRCS) will host a local demonstration workshop that provides information on available NRCS programs and opportunities as well as a variety of on-site educational demonstrations on topics including drip irrigation, high tunnel production, no-till vs. conventional farming, and pasture grazing.

BEGINNING FARMER WHOLE FARM PLANNING

Instructors from Virginia State University's Small Farm Outreach Program include agents Derrick Cladd, Alvin Adkins and Patrick Johnson. Together, they are very familiar with most agricultural education opportunities across Virginia and can show new farmers where to get the help they need for any farming enterprise.

TAX PLANNING & RURAL DEVELOPMENT USDA GRANT PROGRAMS

Designed for anyone who will be preparing 2016 income tax returns for farmers and farm owners. Important information on farm-related tax topics will be presented by a CPA and tax expert. Stay up-to-date with new tax regulations and requirements that may impact your farm business. In addition, you will learn about the application process for USDA programs including Rural Energy for America and the Value Added Producer Grant.

ESTATE PLANNING AND FARM TRANSITION

If a farm or ranch family business has not adequately planned for changes in ownership, it is more likely to go out of business, be absorbed into ever-larger farming neighbors, or be converted to non-farm uses. This workshop will provide information and guidance on the decisions you can make today to help you plan and achieve financial and personal goals for the future!

USDA PROGRAMS FOR SMALL FARMERS

USDA representatives will explain how government resources can open doors for small farmers. Connect with resources for: Expanding Local Markets (including EBT cards and SNAP sign-up); Farm Loans and Grants; Protecting Your Land and Legacy; Managing Risk; and Farm Facts, Advocacy and Outreach.



Extension is a joint program of Virginia Tech, Virginia State University, the U.S. Department of Agriculture, and state and local governments. Virginia Cooperative Extension programs and employment are open to all, regardless of age, color, disability, gender, gender identity, gender expression, national origin, political affiliation, race, religion, sexual orientation, genetic information, veteran status, or any other basis protected by law. An equal opportunity/affirmative action employer. Issued in furtherance of Cooperative Extension work, Virginia Polytechnic Institute and State University, Virginia State University, and the U.S. Department of Agriculture cooperating. Edwin J. Jones, Director, Virginia Cooperative Extension, Virginia Tech, Blacksburg, M. Ray McKinnie, Administrator, 1890 Extension Program, Virginia State University, Petersburg.

If you are a person with a disability and desire any assistive devices, services or other accommodations to participate in this activity, please contact the Small Farm Outreach Program Office at (804) 524-5626 /TDD (800) 828-1120 during business hours of 8:00 a.m. and 5:00 p.m. to discuss accommodations five days prior to the event.

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College of Agriculture



Plan Ahead!
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Programs for Small
Farmers

See Us Inside!

Are You Ready To Improve Your Farm Business?



Preview Our 2017 Agribusiness, Finance & Marketing Programs for Small Farmers

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